

Energy Procurement for Business 2018

Overview

This Energy Procurement for Business course will:

- Give you an overview of how the electricity market works, and who the key players are;
- Give you an understanding of local retailer and network (transmission and distribution) charging structures; and
- Outline the key commercial risks and opportunities for businesses to consider when procuring electricity and gas.

Who will benefit most from this training?

This one-day Energy Procurement for Business is for business professionals responsible for purchasing energy (eg. gas or electricity) worth more than \$100,000 a year.

Course Feedback

"The breadth of information was very good - it provided a very good overview of the industry and market through to the actual procurement process and success factors / requirements. I would recommend this course to others, particularly those responsible for energy purchasing in business."

Jo McKirdy, Electra Limited

Course Content

The content of the course includes coverage of:

Introduction

- General market trends
- Purchasing options

The Electricity Market Place

- Wholesale market operation
- Retailers and networks (role and drivers)
- Metering
- Tariffs and price plans (transmission, distribution, energy, other)
- Costs of supply not subject to competitive pricing

Approaching the Market

- Role of consultants
- Preparation + prerequisites
- Hedge vs fixed price variable volume
- Purchasing groups
- Export and demand response
- RFP (structure, priorities and realistic conditions)

Evaluating Options

- General advice
- Offer costing vs budget forecasting
- TOU FPVV
- NHH
- Export
- Risk elements (spot exposure for import and export, thresholds, carbon pricing etc)

Contracting

- Issues to check for
- Conditions to push for

Switching and Ongoing Contract Management

- Switching arrangements
- Post switch audit
- Ongoing management

Course Details & Registration Link

Location: Auckland (Venue TBC near Airport)

Date: 26 September 2018 (Wed)

Trainer: [Paul Chapman](#) (Energy Link Ltd)

Time: 9:00am – 5:00pm

Cost: \$855+GST (EMANZ Member) or \$950+GST (Non-member)

Online Registration: <http://www.emanz.org.nz/training/energy-procurement-business-course>